



Information about W. Ted Brown

Ted is a licensed Florida Realtor and was born in 1951, received his BA at Auburn University in 1973, and was commissioned a 2nd Lt. in the U.S. Army and served 2 years at Ft. Eustis, VA as a Platoon leader, Operations officer, and Supply Officer of an Army watercraft company (tugboats, ships, & barges). Upon release from the Army Reserve in 1985 his rank was Captain and MOS was that of Port Operations Officer.

Upon returning to Pensacola from active duty in 1976, Ted joined the family business (Brown Marine Service, Inc.) which at that time was mostly engaged in the transportation of petroleum products in barges on the Gulf Coast. Over the next 30 years Brown Marine expanded into marina, boatyard, diesel engine service and parts, yacht sales, and, with the internet, expanded its presence into maritime and industrial equipment and services. During this period Ted was Vice-President and then later President of the company and also assisted his father with family investments, both real estate and securities.

Ted received his MBA from the University of West Florida in 1982 and remained in the U.S. Army Reserve until the early 1980's and earned the rank of Captain. Ted is also a licensed Florida Yacht Broker, former Coast Guard licensed Tugboat Master, and served as a Florida State Harbor Pilot Commissioner from 1992 through 2001.

Ted is an Eagle Scout and today is active in the Rotary Club, Salvation Army, the Pensacola Propeller Club, Pensacola Historical Society, Historic Pensacola, Inc., and is a member of the Shrine and Scottish Rite.

Ted is an active Florida Realtor and markets Florida Real Estate through various web pages including pensacolahomesales.net, www.pensacolacommercialrealty.com, and www.pensacolalandsales.com.

He is married to Kathy Horton-Brown who retired after practicing law as a board certified wills and probate attorney for over 20 years.

Ted was born in Pensacola and his family traces its roots back to the early 1800s and Privateering along the Gulf Coast. As such, Ted grew up in Northwest Florida and has excellent knowledge about the area that is useful in dealing with the needs of real estate customers.

In 2011 Ted Joined Real Estate Counselors, Inc., an independent, family owned, Real Estate Brokerage in Pensacola, Florida and started Pensacola Home Sales and Pensacola Commercial Realty as divisions of his TBH Holdings, LLC.

Ted enjoys hiking, boating, computers, photography, and nautical book collecting